

**STEVEDORING SERVICES LIMITED**

**Consolidated Financial Statements**  
(With Independent Auditors' Report Thereon)

March 31, 2008



**KPMG**

Crown House  
4 Par-la-Ville Road  
Hamilton HM 08, Bermuda  
Mailing Address:  
P.O. Box HM 906  
Hamilton HM DX, Bermuda

Telephone 441 295 5063  
Fax 441 295 9132  
Internet [www.kpmg.bm](http://www.kpmg.bm)

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS**

We have audited the consolidated balance sheet of Stevedoring Services Limited as at March 31, 2008 and the consolidated statements of operations, retained earnings, comprehensive income and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in Bermuda and Canada. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Company as at March 31, 2008 and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in Bermuda and Canada.

A handwritten signature in black ink that reads 'KPMG' in a stylized, cursive script.

Chartered Accountants  
Hamilton, Bermuda  
May 30, 2008

**STEVEDORING SERVICES LIMITED**

## Consolidated Balance Sheet

March 31, 2008

*(Expressed in Bermuda Dollars)*

	<u>2008</u>	<u>2007</u>
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents (Note 3)	\$ 1,943,375	\$ 1,872,168
Short-term deposits (Notes 3 and 4)	2,171,810	1,103,162
Accounts receivable (Note 3)	1,093,765	1,265,769
Inventory	1,017,409	992,039
Prepaid expenses	<u>220,479</u>	<u>209,933</u>
Total current assets	6,446,838	5,443,071
Investments (Notes 2(d) and 5)	874,743	743,542
Property, plant and equipment (Note 7)	<u>4,081,821</u>	<u>4,636,989</u>
Total assets	<u>\$ 11,403,402</u>	<u>\$ 10,823,602</u>
<b>Liabilities and shareholders' equity</b>		
<b>Current liabilities</b>		
Accounts payable and accrued expenses	\$ 945,181	\$ 1,181,170
Long-term debt - current portion (Note 9)	200,282	186,316
Capital lease - current portion (Note 8)	69,383	64,705
Dividends payable (Note 11)	<u>—</u>	<u>124,460</u>
Total current liabilities	1,214,846	1,556,651
Accrued benefit liability (Note 10)	337,838	492,293
Capital lease - long-term portion (Note 8)	80,835	150,219
Long-term debt (Note 9)	<u>532,860</u>	<u>733,207</u>
Total liabilities	<u>2,166,379</u>	<u>2,932,370</u>
<b>Shareholders' equity</b>		
Share capital (Note 11)	1,244,600	1,244,600
Share premium (Note 13)	122,650	122,650
General reserve	1,250,000	1,250,000
Retained earnings	6,040,489	5,273,982
Accumulated other comprehensive income (Note 2(d))	<u>579,284</u>	<u>—</u>
Total shareholders' equity	<u>9,237,023</u>	<u>7,891,232</u>
Total liabilities and shareholders' equity	<u>\$ 11,403,402</u>	<u>\$ 10,823,602</u>

*See accompanying notes to consolidated financial statements*

Signed on behalf of the Board by:

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J. Henry Hayward  
Chairman

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Geoffrey Frith  
Deputy Chairman

**STEVEDORING SERVICES LIMITED**

## Consolidated Statement of Operations

Year ended March 31, 2008  
(Expressed in Bermuda Dollars)

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	<u>2008</u>	<u>2007</u>
<b>Revenue</b>		
Stevedoring revenue	\$ 11,780,609	\$ 11,550,454
Stevedoring expenses	<u>(6,295,743)</u>	<u>(5,932,284)</u>
Stevedoring gross profit	5,484,866	5,618,170
Investment income (Note 6)	<u>242,523</u>	<u>128,986</u>
Total income	<u>5,727,389</u>	<u>5,747,156</u>
<b>Expenses</b>		
Salaries and wages	1,626,939	1,795,873
Other general and administrative expenses	968,020	949,985
Employee benefits (Note 10)	915,867	966,594
Amortization (Note 7)	720,005	691,107
Professional fees	464,498	419,779
Interest expense	73,742	64,789
Restructuring (Note 14)	<u>(119,267)</u>	<u>531,483</u>
Total expenses	<u>4,649,804</u>	<u>5,419,610</u>
Net income	<u>\$ 1,077,585</u>	<u>\$ 327,546</u>
Earnings per share (Note 15)	<u>\$ 0.87</u>	<u>\$ 0.26</u>

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*See accompanying notes to consolidated financial statements*

**STEVEDORING SERVICES LIMITED**

Consolidated Statement of Retained Earnings

Year ended March 31, 2008  
*(Expressed in Bermuda Dollars)*

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	<u>2008</u>	<u>2007</u>
Retained earnings at beginning of year	\$ 5,273,982	\$ 5,444,276
Net income	1,077,585	327,546
Dividends (Note 11)	<u>(311,078)</u>	<u>(497,840)</u>
Retained earnings at end of year	\$ 6,040,489	\$ 5,273,982

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*See accompanying notes to consolidated financial statements*

**STEVEDORING SERVICES LIMITED**

## Consolidated Statement of Comprehensive Income

Year ended March 31, 2008  
(Expressed in Bermuda Dollars)

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	<u>2008</u>
<b>Comprehensive income</b>	
Net income	\$ 1,077,585
Other comprehensive loss	
Change in unrealized gain on available-for-sale investments arising during the year	<u>(153,124)</u>
<b>Total comprehensive income</b>	<u>\$ 924,461</u>
<b>Accumulated other comprehensive income at beginning of year</b>	\$ -
Cumulative effect of adopting new accounting policies (Note 2 (d))	732,408
Other comprehensive loss	<u>(153,124)</u>
<b>Accumulated other comprehensive income at end of year</b>	<u>\$ 579,284</u>

*See accompanying notes to consolidated financial statements*

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**STEVEDORING SERVICES LIMITED**

## Consolidated Statement of Cash Flows

Year ended March 31, 2008  
(Expressed in Bermuda Dollars)

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	<u>2008</u>	<u>2007</u>
<b>Operating activities</b>		
Net income	\$ 1,077,585	\$ 327,546
Items not affecting cash:		
Amortization	720,005	691,107
Gain on disposal of fixed assets	(31,000)	-
Net changes in non-cash working capital balances:		
Decrease in accounts receivable	172,004	104,429
Increase in prepaid expenses	(10,546)	(9,783)
(Increase) decrease in inventory	(25,370)	4,732
(Decrease) increase in accounts payable and accrued expenses	(235,989)	501,240
Decrease in accrued defined benefit liability	<u>(154,455)</u>	<u>(54,407)</u>
Net cash provided by operations	<u>1,512,234</u>	<u>1,564,864</u>
<b>Investing activities</b>		
Purchase of property, plant and equipment	(133,837)	(1,440,568)
(Increase) decrease in short-term deposits, net	(1,068,648)	44,006
Sale (purchase) of quoted investments, net	<u>448,083</u>	<u>(43,119)</u>
Net cash used in investing activities	<u>(754,402)</u>	<u>(1,439,681)</u>
<b>Financing activities</b>		
Dividends paid	(435,538)	(373,380)
Increase in long-term debt	-	1,040,000
Long-term debt principal repayments	(186,381)	(120,477)
Capital lease principal repayments	<u>(64,706)</u>	<u>(60,342)</u>
Net cash (used in) provided by financing activities	<u>(686,625)</u>	<u>485,801</u>
Increase in cash and cash equivalents	71,207	610,984
Cash and cash equivalents at beginning of year	<u>1,872,168</u>	<u>1,261,184</u>
Cash and cash equivalents at end of year	\$ <u>1,943,375</u>	\$ <u>1,872,168</u>
<b>Cash flows in relation to:</b>		
Interest paid	\$ <u>73,742</u>	\$ <u>64,789</u>

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*See accompanying notes to consolidated financial statements*

# STEVEDORING SERVICES LIMITED

## Notes to Consolidated Financial Statements

March 31, 2008

*(Expressed in Bermuda Dollars)*

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### 1. **General**

Stevedoring Services Limited (the "Company") is incorporated under the laws of Bermuda and carries on business as a stevedoring company. In January 2006 the Company was awarded a 5 year license by the Corporation of Hamilton, with provision for a further license of 5 years subject to satisfactory performance. Management believes that the Company will continue to meet performance criteria and will therefore achieve renewal of the license.

The Company has consolidated the results of its wholly-owned subsidiary, Equipment Sales and Rentals Limited, a Company incorporated in Bermuda.

### 2. **Summary of significant accounting policies**

The accompanying consolidated financial statements are prepared in accordance with accounting principles generally accepted in Bermuda and Canada. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. The following are the significant accounting policies adopted by the Company:

#### *(a) Basis of consolidation*

The consolidated financial statements include the accounts and results of operations of the Company and its wholly-owned subsidiary. All significant inter-company transactions are eliminated on consolidation.

#### *(b) Revenue recognition*

Stevedoring revenues, include stevedoring, deconsolidation and dock handling revenues, are recognized in the accounting period in which the services are rendered.

Investment income comprises dividend income from equity investments and interest on short-term and bank deposits. Dividend income is recognized when the right to receive payment is established. Interest income is recognized on the accruals basis.

#### *(c) Property, plant and equipment*

Property, plant and equipment are stated at cost less accumulated amortization. Amortization is charged on a straight-line basis over the estimated useful lives of the assets, with the exception of cranes, which are amortized on a declining balance basis (Note 7). Improvements to leased premises are capitalized and amortized over the related lease period. Land is not amortized.

Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized.

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## STEVEDORING SERVICES LIMITED

Notes to Consolidated Financial Statements

March 31, 2008

(Expressed in Bermuda Dollars)

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### 2. Summary of significant accounting policies (continued)

#### (d) *Financial instruments – change in accounting policy*

Effective April 1, 2007, the Company adopted the new provisions of the Canadian Institute of Chartered Accountants Handbook relating to financial instruments being Section 3855 – *Financial Instruments – Recognition and Measurement*, Section 3861 – *Financial Instruments – Disclosure and Presentation* and Section 1530 – *Comprehensive Income*. The standards are required to be applied prospectively. Under Section 3855, all financial instruments are to be classified by management as held for trading, available-for-sale, held-to-maturity, loans and receivables or other financial liabilities. Short-term deposits and cash and cash equivalents are classified as held for trading and are measured at fair value with changes therein recognized in the consolidated statement of operations.

The Company has classified its investments in equity securities as available-for-sale and other financial assets, being accounts receivable and loans receivable, as loans and receivables. All financial liabilities are classified as other financial liabilities.

Available-for-sale investments are valued at fair value as of the reporting date based on the last quoted market price as reported on the primary securities exchange on which it is traded on the reporting date. Changes in fair value are included as a separate component of shareholders' equity (other comprehensive income) until they are realized. Net earnings together with other comprehensive income provide the comprehensive income for the reporting period. Loans and receivables and other financial liabilities are recorded at amortized cost using the effective interest method adjusted for any impairment.

As a result of adopting the new provisions as described above, a transitional adjustment was made on April 1, 2007 to increase the carrying value of investments to fair value as at that date. This adjustment resulted in an increase in opening accumulated other comprehensive income of \$732,408. Unrealized gains and losses on these investments since April 1, 2007 have been included in the statement of comprehensive income.

#### (e) *Cash and cash equivalents*

For the purposes of the statement of cash flows the Company considers all cash on hand, deposits with financial institutions that can be withdrawn without prior notice or penalty and short-term deposits with a maturity of three months or less as equivalent to cash.

#### (f) *Employee benefits*

The Company accrues its obligations and the related costs under its employee defined benefits pension plan, net of plan assets.

The cost of pension benefits earned by employees is actuarially determined using the projected benefit method pro rated on service and management's best estimate of expected plan asset investment performance, rate of compensation increase and retirement ages of employees.

For the purpose of calculating the expected return of plan assets, those assets are valued at fair value.

The excess of the net actuarial gain (loss) over 10% of the greater of the benefit obligation and the fair value of plan assets is amortized over the average remaining service period of active employees. The average remaining service period of the active employees covered by the pension plan is 5 years (2007 – 6 years).

The costs of employee benefits payable in respect of the Company's defined contribution pension plan are charged to the consolidated statement of operations in the year they are incurred.

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# STEVEDORING SERVICES LIMITED

## Notes to Consolidated Financial Statements

March 31, 2008

(Expressed in Bermuda Dollars)

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### 2. Summary of significant accounting policies (continued)

#### (g) Inventory

Inventory represents spare parts and is recorded at cost less any provision for obsolete or slow-moving items. Cost is determined on a specific item basis.

#### (h) Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into Bermuda dollars at the rates of exchange prevailing at the balance sheet date, while associated revenues and expenses are translated into Bermuda dollars at the actual rates prevailing at the date of the transaction. Resulting gains or losses are recorded in the consolidated statement of operations.

### 3. Concentration of credit risk

At March 31, 2008 78% (2007 – 84%) of the Company's cash and cash equivalents are held with a single Bermuda bank. In addition, at March 31, 2008 100% (2007 – 100%) of the Company's short-term deposits are held at the same Bermuda bank.

At March 31, 2008, 90% (2007 – 72%) of the Company's accounts receivable balance is due from two customers.

### 4. Short-term deposits

Short-term deposits represent fixed deposit balances which carry interest rates of between 2.25% and 3.44% per annum as at March 31, 2008 (2007 – 2.47% and 4.56%). Short-term deposits mature within six months of the balance sheet date.

### 5. Available-for-sale investments

Available-for-sale investments comprise the following:

	2008		2007	
	<u>Fair value</u>	<u>Cost</u>	<u>Fair value</u>	<u>Cost</u>
Equity securities	\$ 874,743	\$ 295,459	\$ 1,475,950	\$ 743,542

At March 31, 2008, the Company's holdings in equity securities consist of two securities of companies incorporated or operating from Bermuda. The investee companies comprise of a company with diversified operations in Bermuda (33%) and an insurance company with global operations (67%).

At March 31, 2007, the Company's holdings in equity securities are diversified, with no significant concentration by industry type or geographic region.

Management has the ability and intention to hold investments over the long-term but may dispose of individual investments in response to liquidity needs or adverse market conditions.

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**STEVEDORING SERVICES LIMITED**

Notes to Consolidated Financial Statements

March 31, 2008

*(Expressed in Bermuda Dollars)***6. Investment income**

Investment income comprises of the following:

	<u>2008</u>	<u>2007</u>
Realized gain on disposal of available-for-sale investments	\$ 122,608	\$ –
Interest income	<u>119,915</u>	<u>128,986</u>
	<u>\$ 242,523</u>	<u>\$ 128,986</u>

**7. Property, plant and equipment**

		<u>2008</u>			<u>2007</u>
	<u>Estimated life</u>	<u>Cost</u>	<u>Accumulated amortization</u>	<u>Net book value</u>	<u>Net book value</u>
Land	–	\$ 61,992	\$ –	\$ 61,992	\$ 61,992
Buildings	10 years	288,959	209,404	79,555	95,878
Cranes and heavy equipment	10 years	8,238,254	4,731,713	3,506,541	3,910,282
Miscellaneous equipment	3-5 years	729,755	678,483	51,272	53,108
Furniture and fixtures	3-4 years	283,139	244,314	38,825	29,209
Computer hardware and software	3-5 years	<u>1,711,638</u>	<u>1,368,002</u>	<u>343,636</u>	<u>486,520</u>
		<u>\$ 11,313,737</u>	<u>\$ 7,231,916</u>	<u>4,081,821</u>	<u>\$ 4,636,989</u>

The cost and accumulated amortization of property, plant and equipment at March 31, 2007 were \$11,763,526 and \$7,126,537 respectively.

Included within computer hardware and software are items costing \$327,000 (2007 – \$327,000) which are held under capital leases and are being amortized over a period of 5 years (Note 8). The accumulated amortization in respect of leased assets at March 31, 2008 is \$190,899 (2007 – \$125,356) and amortization expense for the year then ended totalled \$65,543 (2007 – \$65,364).

## STEVEDORING SERVICES LIMITED

Notes to Consolidated Financial Statements

March 31, 2008

(Expressed in Bermuda Dollars)

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### 8. **Obligation under capital lease**

The Company leases computer software under a capital lease with lease payments due over a 5 year period up to April 2010. The effective interest rate imputed under the lease is 7% per annum. The expected future minimum lease payments by financial year, are as follows:

2009	\$ 77,700
2010	77,700
2011	<u>6,475</u>
	161,875
Less: interest	<u>(11,657)</u>
Total obligations under capital lease	150,218
Less: current portion	<u>(69,383)</u>
Long-term portion of obligations under capital lease	\$ 80,835

During the year ended March 31, 2008 the Company made payments of \$77,700 (2007 – \$77,700) in relation to the above lease, including an interest expense of \$12,994 (2007 – \$17,358). The capital lease is secured against the underlying leased assets.

### 9. **Long-term debt**

In April 2006 the Company secured a loan of \$1,040,000 from a Bermuda bank for the purchase of two Liebherr Reachstacker cranes. The loan consists of a variable rate promissory note with monthly payments of \$20,594 and is due on August 31, 2011. The interest rate is set at 2.25% above the bank's Bermuda dollar base rate. The effective interest rate for 2008 was 7.25% (2007 – 7.25%). The loan is secured by the Liebherr Reachstacker cranes.

The expected loan principal payments due, by financial year, are as follows:

2009	\$ 200,282
2010	215,295
2011	231,433
2012	<u>86,132</u>
	\$ 733,142

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**STEVEDORING SERVICES LIMITED**

Notes to Consolidated Financial Statements

March 31, 2008

*(Expressed in Bermuda Dollars)***10. Employee pension benefits**

The Company's employees participate in a defined benefit pension plan. The pension plan provides pension benefits based on the length of service and career earnings. Information about the Company's defined benefit plan is as follows:

	<u>2008</u>	<u>2007</u>
Accrued benefit obligation		
Balance at beginning of year	\$ 5,704,753	\$ 5,062,146
Current service cost	187,641	125,809
Interest cost	273,444	243,455
Benefits paid	(745,924)	(579,112)
Employee contributions	86,555	67,200
Actuarial loss	<u>90,571</u>	<u>785,255</u>
Balance at end of year	5,597,040	5,704,753
Plan assets		
Fair value at beginning of year	2,666,889	2,117,928
Actual (loss) return on plan assets	(116,150)	479,305
Employer contributions	804,726	581,568
Employee contributions	86,555	67,200
Benefits paid	<u>(745,924)</u>	<u>(579,112)</u>
Fair value at end of year	2,696,096	2,666,889
Funded status – plan deficit	(2,900,944)	(3,037,864)
Unamortized net actuarial loss	2,300,576	2,195,531
Unamortized transitional obligation	<u>262,530</u>	<u>350,040</u>
Accrued benefit liability	\$ (337,838)	\$ (492,293)

# STEVEDORING SERVICES LIMITED

## Notes to Consolidated Financial Statements

March 31, 2008

(Expressed in Bermuda Dollars)

### 10. Employee pension benefits (continued)

The significant actuarial assumptions adopted in measuring the Company's accrued benefit obligations are as follows:

	<u>2008</u>	<u>2007</u>
Discount rate	5.00%	5.00%
Expected long-term rate of return on plan assets	7.00%	6.25%
Rate of compensation increase	3.00%	4.00%

The Company's net defined benefit plan expense is as follows:

	<u>2008</u>	<u>2007</u>
Current service cost	\$ 187,641	\$ 125,809
Interest cost	273,444	243,455
Expected return on plan assets	(171,223)	(134,547)
Amortization of net actuarial loss	272,899	204,934
Amortization of transitional obligation	<u>87,510</u>	<u>87,510</u>
Net defined benefit plan expense	<u>\$ 650,271</u>	<u>\$ 527,161</u>

The assumptions used above are based on an actuarial study performed at April 1, 2008.

On April 1, 1997, the Company established a defined contribution plan for all new employees. Effective with the inception of the new plan, no new members are admitted to the defined benefit plan described above. Existing members of the defined benefit plan were given the option to transfer their accrued benefits into the defined contribution plan. There have been no changes to the defined contribution plan in the year to March 31, 2008.

The total expense incurred for the defined contribution plan was \$140,730 (2007 – \$134,604).

Employee benefits included in the consolidated statement of operations also includes the expense of providing health insurance benefits to employees during the term of their employment.

### 11. Share capital

The Company's authorized share capital is \$2,000,000 represented by 2,000,000 common shares of par value \$1 each. At the balance sheet date 1,244,600 (2007 – 1,244,600) shares were issued and fully paid.

As at March 31, 2008, the total directors' and officers' shareholdings were 61,211 (2007 – 61,211) shares. No rights to subscribe for shares in the Company have been granted to or exercised by any director or officer.

During the year the Company declared dividends of \$0.25 (2007 – \$0.40) per share resulting in a total dividend of \$311,078 (2007 – \$497,480) for the year.

# STEVEDORING SERVICES LIMITED

## Notes to Consolidated Financial Statements

March 31, 2008

(Expressed in Bermuda Dollars)

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### 12. Related party transactions

Bermuda Container Line Ltd. and Meyer Agencies Ltd., are both companies which are related by virtue of common significant influence by directors of the Company.

During the year, the Company earned revenues from Bermuda Container Line Ltd., of \$4,624,814 (2007 – \$4,230,480). Included in accounts receivable at year end is \$480,049 (2007 – \$423,597) due from Bermuda Container Line Ltd.

Also included is \$6,111,922 (2007 – \$5,440,395) of revenue earned from Meyer Agencies Ltd. Included in accounts receivable as at March 31, 2008 is \$620,411 (2007 – \$562,410) due from Meyer Agencies Ltd.

### 13. Share premium

Share premium represents amounts received on subscription for share capital in excess of the stated par value.

### 14. Restructuring

The Company has made an accrual for restructuring costs of \$51,402 (2007 – \$531,483) arising following a decision made by the Corporation of Hamilton during the year ended March 31, 2007 to close the No. 7 Shed at the Port of Hamilton, Bermuda. The movement in the restructuring accrual during the year is as follows:

	<u>2008</u>	<u>2007</u>
Balance at beginning of year	\$ 531,483	\$ –
Amount (credited) charged to income	(119,267)	531,483
Restructuring costs paid in year	<u>(360,814)</u>	<u>–</u>
Balance at end of year	<u>\$ 51,402</u>	<u>\$ 531,483</u>

The restructuring accrual is included in accounts payable and accrued liabilities in the consolidated balance sheet.

### 15. Earnings per share

Earnings per share are computed by dividing net income by the monthly weighted average number of shares outstanding during the year.

### 16. Fair value of financial instruments

The fair value of short-term deposits, accounts receivable and accounts payable and accrued expenses approximates their carrying value due to their short-term maturity. The fair value of investments is based on quoted market prices and is presented in Note 5.

The fair values of the capital lease obligation and long-term debt approximate their carrying values as they attract interest rates that approximate market rates.

Certain items such as inventory, property, plant and equipment and prepaid expenses are excluded from fair value disclosure. Thus the total fair value amounts cannot be aggregated to determine the underlying economic value of the Company.

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